

MONTH	DATE TIME	WORKSHOP	LOCATION	PRESENTER
4-Apr-12	8:00am - 3:30pm	Regional Contracting Forum	Seattle - Washington State Convention Center	
				*Andrew Lofton - Deputy Executive Director Seattle Housing Authority
5-Apr-12	6:00pm-8:00pm	NAMC Washington Chapter	Seattle	
				*Tim Gattie - Project Manager, PCL
17-Apr-12	9:00am-10:00am 10:00am-12:00pm 1:30pm-2:30pm 2:45pm-4:00pm	Benefits of Certification Responding to RFPs Marketing Strategies Selling to the State	Olympia	*OMWBE
24-Apr-12	3:00pm-6:30pm	UW Certification Fair for A/Es	Seattle	*King County  *NW Minority Supplier Development Council
15-May-12	9:00am-10:00am 10:00am-12:00pm 1:30pm-2:30pm 2:45pm-4:00pm	Benefits of Certification Responding to RFPs Marketing Strategies Selling to the State	Olympia	*OMWBE
31-May-12	8:00am-5:00pm	DES Westside Vendor Education Seminar	Olympia	Department of Enterprise Services
19-Jun-12	9:00am-10:00am 10:00am-12:00pm 1:30pm-2:30pm 2:45pm-4:00pm	Benefits of Certification Responding to RFPs Marketing Strategies Selling to the State	Olympia	*OMWBE
20-Jun-12	8:00am-5:00pm	DES Eastside Vendor Education Seminar	Spokane	Department of Enterprise Services
17-Jul-12	9:00am-10:00am	Benefits of Certification	Olympia	*OMWBE

	10:00am-12:00pm 1:30pm-2:30pm 2:45pm-4:00pm	Responding to RFPs Marketing Strategies Selling to the State		
13-Aug-12	8:00am-1:00pm	Firefighters Diversity & Recruitment Workshop	Belleuve	*Firefighter's ABC's
Aug 18-22, 2012	8:00am - 5:00pm	NIGP Products Forum Exhibition	Seattle	
21-Aug-12	9:00am-10:00am 10:00am-12:00pm 1:30pm-2:30pm 2:45pm-4:00pm	Benefits of Certification Responding to RFPs Marketing Strategies Selling to the State	Olympia	*OMWBE
18-Sep-12	9:00am-10:00am 10:00am-12:00pm 1:30pm-2:30pm 2:45pm-4:00pm	Benefits of Certification Responding to RFPs Marketing Strategies Selling to the State	Olympia	*OMWBE
16-Oct-12	9:00am-10:00am 10:00am-12:00pm 1:30pm-2:30pm 2:45pm-4:00pm	Benefits of Certification Responding to RFPs Marketing Strategies Selling to the State	Olympia	*OMWBE
20-Nov-12	9:00am-10:00am 10:00am-12:00pm 1:30pm-2:30pm 2:45pm-4:00pm	Benefits of Certification Responding to RFPs Marketing Strategies Selling to the State	Olympia	*OMWBE